

# SHAPING THE FUTURE OF COMMUNICATION NETWORKS

Your leading global one-stop shop for all materials, distribution, and supply chain management solutions supporting the telecommunications and broadband industry. We're more than a distributor, we're your trusted partner for technical and logistics expertise.



# EXCEEDING EXPECTATIONS

From the network core to service delivery edge, Netceed offers a wide range of tailored products, materials, and solutions backed by more than 30 years of expertise and technical performance.

Our comprehensive portfolio of passive materials, active equipment, and tools, through strong, long-lasting relationships with industry-leading partners, is comprised of more than 90,000 SKUs available from nearly 1,500 global sourcing and supply partners. We also provide a wide range of value-added services including CPE refurbishment & repair, integration, outsourced procurement, and logistics solutions supported by our global team of service delivery experts.

With a commitment to delivering a customer experience to fit your unique needs focused on supporting your critical projects and operations, our team is dedicated to helping shape the future of communication networks across the globe.

## BEST-IN-CLASS PRODUCTS AND SOLUTIONS

By supporting cable operators, telecommunications service providers, rural utility providers, electric cooperatives, and contractors with a full range of products and solutions, we are powering HFC, FTTH, FTTx, wireless, 5G/mobile, and data center technology performance. Our portfolio includes:

- Active Products
- Aerial & Underground
- Cable Assemblies
- Cables & Conduit
- Connectors
- Customer Premises
- Data Center
- FTTH & FTTx
- Hardware
- HFC
- Inside Plant
- Network Security
- Outside Plant
- Passive Products
- Software Defined Networking
- Test & Measurement
- Timing & Synchronization
- Tools, Consumables & Safety Equipment
- Traffic & Signaling
- Wireless Infrastructure



# LOCALLY INVESTED, GLOBALLY CONNECTED



We have more than 80 locations across 19 countries, including 11 locations domestically that comprise of more than 1 million square feet of indoor and outdoor warehouse and storage capacity. Our one-stop shop makes it simple for you to purchase and install the products you need for your network. We maintain a thorough and efficient state-of-the-art distribution system, saving customers time and money with logistics expertise in warehousing, asset management, configuration services, custom network deployment kits, transportation, and more.

## PRIMARY LOCATIONS

### Edison, NJ

Headquarters & Primary Distribution Center (320,000 sq ft)  
225 Raritan Center Parkway, Edison, NJ 08837

### Dallas, TX

Distribution Center (270,000 sq ft)  
3601 Pinnacle Point Dr., Suite 100, Dallas, TX 75211

### Winston-Salem, NC

Corporate Offices & Distribution Center (250,000 sq feet)  
110 Business Park Dr., Winston-Salem, NC 27107

### Salt Lake City, UT

Corporate Offices & Distribution Center (160,000 sq ft)  
5354 West 700 South, Salt Lake City, UT 84104

### Collegeville, PA

Corporate Offices & Distribution Center (20,625 sq ft)  
105 Kestrel Drive, Collegeville, PA 19426

### Longwood, FL

Corporate Offices, Distribution Center & Free Trade Zone (38,000 sq ft)  
1076 Florida Central Parkway, Longwood, FL 32750

### South Bend, IN

Logistics Center (100,000 sq ft)  
5565 Dylan Dr., Suite C, South Bend, IN 46628

# FLEXIBILITY THAT BREAKS THE MOLD



## **CUSTOMIZED FOR YOU**

We believe that customers deserve customization. With flexible delivery models, a plug-and-play approach, and modular set of value-added services, we're your trusted partner to support your business needs from basic procurement to supply chain management, and everything in between.



## **THE MATERIALS YOU NEED**

We supply the products, materials, state-of-the-art tools and test equipment from the largest top-quality manufacturers for telecommunications providers, tier 1, 2, and 3 cable operators, rural utility providers, electric cooperatives, and contractors. From the headend to the home, we've got you covered with anything you need for the network.



## **THE RELIABILITY YOU WANT**

You can count on us. Our timely focus will support your critical projects and operations, so you can focus on building, maintaining, and growing the network.



## **SAVE TIME**

Our technical and logistics expertise, and our utilization of supply chain technologies help simplify and optimize your operations, allowing you to focus on your business knowing the supply chain is well managed.



## **SAVE MONEY**

Our scale and expertise translate into significant operating and purchase cost benefits for our customers, letting you focus on helping your subscribers connect to the people and things they love.



## **SIMPLIFY YOUR OPERATION**

Communications carriers have trusted us to help navigate through industry changes, opportunities for growth, and technological advances. We connect the right mix of people, products, partnerships, and processes in order to consistently deliver on commitments to excellent service and unsurpassed value. We're your go-to to get things done with a comprehensive portfolio of network core to service delivery edge materials, complete solutions, dedicated support, and value-added services.



# ON THE CUTTING EDGE TO GIVE YOU THE EDGE

## ONE-STOP SHOP FROM A TRUSTED SOURCE

We have a comprehensive portfolio of over 90,000 SKUs of equipment, state-of-the-art tools, and top-quality materials available from nearly 1,500 global sourcing and supply partners.



### FIBER OPTICS

- Optical Cable
- Optical Connectivity
- Optical Cabinet
- Optical Splicer
- Optical Actives & Passives



### ACTIVES

- Broadband Access
- Core and Edge Network
- Transceivers
- Network Security
- Wireless (Wi-Fi)
- Timing & Synchronization



### HFC

- Coaxial 75 ohms
- Copper
- Audio Visual & Satellite
- Trunk Cable
- Hardline Connectors



### DATA CENTER

- Power Distribution & Protection
- Structured Cabling
- Rack & Accessory
- Data Center Services
- Software Management



### INFRASTRUCTURE

- Aerial & Pole Line Hardware
- Conduit & Innerduct
- Cabinets & Enclosures
- Vaults & Handholes



### CABLE & DUCT INSTALLATION

- Cable Pulling
- Fishing & Rodding
- Cable Blowing
- Cable Measuring



### TEST & MEASUREMENT

- Coax-CATV
- Copper
- Electric
- LAN & Ethernet
- Optical Fiber
- RF & Wireless
- Accessories



### MOBILE

- FTTA
- Power Distribution
- Mobile Site Integration
- Mobile Security
- Mobile Services
- Microwave Radio



### TOOLS

- Coaxial Tools
- Construction Tools
- Electrician Tools
- Fiber Optic Tools
- Material Handling
- Hand Tools, Tool Kits & Storage
- Aerial Tools



### TRAFFIC & SIGNALING

- Traffic Signal Wire & Cable
- Mast, Strand & Lashing
- Pole Line Hardware
- Fiber Optics & Conduit
- Traffic & Pedestrian Signals
- Street Signage
- Vaults & Handholes



### SAFETY

- Personal Safety
- Site Protection
- Ladder & Step
- Portable Electric
- Power Tools
- Accessories
- Site Lighting



### CONSUMABLES

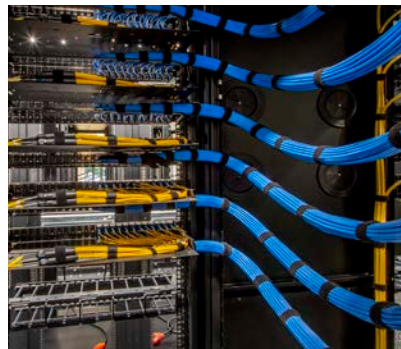
- Cleaning
- Conduit & Civil Construction
- Electrical
- Fiber Optic
- Fixation
- Identification

# YOUR GO-TO TO GET THINGS DONE

## END-TO-END NETWORK SOLUTIONS AND VALUE-ADDED SERVICES

We understand that selecting a services vendor is a strategic decision that is essential in a successful network deployment. Your subscribers depend on you to deliver reliable, high-speed Internet connections that are critical to your community's future development and well-being.

Our certified engineers and technicians can help you plan, deploy, and maintain your network, while our expansive range of services provide worry-free supply chain management solutions. From preliminary feasibility studies and architectural decisions to expertly configured and commissioned solutions, our Network Architects, Network Solution Engineers, and Professional Services Network Engineering resources help you succeed.



### Supply Chain & Logistics

- Materials Distribution
- State-of-the-Art Distribution Centers
- Global Product Sourcing and Procurement
- Forecasting and Inventory Management
- Management Services
- Product Design, Manufacturing, and Own Product Lines
- OEM Services
- Transportation Fleet
- Vendor-Managed Inventory
- Quality Control and Audits
- Exports and International Drop Shipping

### Technical Expertise

- Network Advisory, Design, and Planning
- Multi-Vendor Custom Configurations
- Engineering Services
- Certified Fiber to the Home Professional (CFHP) Team
- Product Design & Development in our own state-of-the-art research & development Innovations lab

### Value-Added Services

- Integration Services
- B2C Distribution
- Pre-Wired Enclosures and Cabinets
- Custom Network Deployment Kits
- Kitting and Assembly
- Pre-Configured Equipment
- Pre-Cut Fiber
- Customer Asset Management Program
- Installation Services
- Managed Services
- Maintenance Services
- CPE and Electronics Refurbishment & Repair Services
- Cable Cutting
- Free Trade Zone Location
- International Exports

# A TRUSTED PARTNER

## ACTIVE SOLUTIONS

Actelis Networks  
Adtran  
ADVA  
Alcatel-Lucent Enterprise  
Allworx  
Alpha Technologies  
American Power  
APC Schneider Electric  
Asentria  
ATX  
BeyondEdge Networks  
Bussman  
C&D Technologies  
Cambium Networks  
Ciena  
Cisco  
Corero  
Coriant / Infinera  
Cortelco  
CyberPower  
Dell EMC  
D-Link  
Eaton  
Eltek  
EnerSys  
ENET Solutions  
Enginuity Communications  
Extreme Networks  
Fortinet  
Fujitsu (FNC)  
GarrettCom  
Geist Manufacturing  
Grandstream Networks  
Hewlett Packard Enterprise  
Infoblox  
Juniper Networks  
Lanner  
Majorpower Corporation  
Mimosa  
Mitel  
MPINarada  
Newmar  
Nokia  
Plantronics  
Poly  
Positron

RAD  
Red Hat  
Sangoma  
Siklu  
Supermicro  
Telco Systems  
Tellabs  
Thales  
Transition Networks  
Trimm, Inc.  
Tripp Lite  
Valcom  
Vertiv  
Viking Electronics  
VMware  
Westell  
Wilmore Electronics  
Zhone Technologies  
Zykel Communications

## FIBER / COPPER / CONNECTIVITY

AFL  
American Products  
Amphenol Broadband  
Antronix  
ATX  
Belden PPC Broadband  
Bourns  
Burndy  
Channell  
Charles Industries  
Chatsworth Products  
Clearfield  
CommScope  
Corning  
FiberSource  
General Cable  
Great Lakes Case & Cabinet  
Hammond Manufacturing  
ICC  
Leviton  
Multilink  
OFS  
Optical Cable Corporation  
PPC  
Preformed Line Products  
Primex

Priority Wire and Cable  
Prysmian Group  
Siemon  
Southwire Company  
Sterlite  
Superior Essex  
Suttle  
Technity Solutions  
Teldor Wires & Cables  
The Light Connection  
TII Network Technologies  
Total Cable Solutions  
Vericom  
Wirewerks

## NETWORK INFRASTRUCTURE

ABB  
ACP  
Allied Bolt  
Atkore  
Bekaert  
Blue Diamond Industries  
Cal Am Manufacturing  
Dura-Line  
Electric Motion  
Electrical Materials Company  
Endot  
ERICO nVent  
Flying W Plastics  
FRE Composites  
Harger Lightning  
Hubbell Power Systems  
Inwesco  
Maclean Network Solutions  
Maxcell  
National Strand Products  
NewBasis  
Newton Instruments  
North Coast Conduit  
Oldcastle Infrastructure  
Prime Conduit  
Quality Metal Works  
Quazite  
Thermo Bond Buildings  
Underground Devices  
Vertiv  
WL Plastics

## NETWORK INSTALLATION

American Polywater  
Bashlin Industries  
Carlson  
Condux International  
Copperhead Industries  
DCD Design  
Erin Rope  
General Machine Products  
HellermanTyton  
Jameson  
Jonard Industries  
Klein Tools  
Makita  
Mobile Tech Trailers  
Neptco  
Panduit  
Pelsue  
Rainbow Technology  
Runpotec  
Signs and Safety  
Slingco  
Stellar Industries  
Telecrafter  
Thomas & Betts  
U-Teck  
Work Area Protection

## TEST & MEASUREMENT / SPLICERS

Anritsu  
EFFIGIS  
EXFO  
Inno Instrument  
Sumitomo  
Tempo Communications  
VIAVI Solutions



## YOUR ONE-STOP SHOP

Worldwide telecom & broadband partner for deployment of next generation networks and technological value-added services.



**\$2 Billion+**  
in sales revenue  
globally



**19,000+**  
customers  
worldwide



**90,000+**  
SKUs of network  
materials



Nearly  
**1,500**  
global sourcing and  
supply partners



**19**  
countries of  
Netceed's  
best-in-class  
operations



**1 million+ sq ft**  
of warehousing and  
storage capacity  
domestically



**1,800+**  
experienced and  
dedicated team  
members dedicated  
to customer  
satisfaction &  
reliability



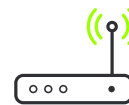
**600,000+**  
network product  
deliveries per year,  
and counting



**80+**  
locations globally  
comprised  
of corporate  
offices, logistics &  
distribution centers,  
production centers,  
and on-site sales



Distributing  
**8 million+**  
miles of fiber  
annually



Refurbished over  
**6.5 million**  
CPE units last  
year, helping our  
customers go green  
and reduce capex



Supplying  
**70+**  
carriers in Europe,  
Middle East,  
and US